Taking on High-Stakes IP Trials

Last year, Columbia District Court held that FRAND commitment does not require licensing at chip level for Navistar, an automotive company. We have also handled several complex development, inter partes, and Supreme Court matters. We have advised companies on a wide range of IP transactions and IP transactions practice.

Intel relies on us for a wide range of transactional matters, from patent-centric endeavors to joint ventures and strategic alliances. We have represented Intel in high-stakes disputes related to their intellectual property and technology. Our team of experts can handle complex licensing, development, supply or manufacturing dimensions. For these matters, we work closely with our M&A colleagues to devise a structure that maximizes the value of the technology.

Beyond M&A, we help our clients execute strategic commercial transactions. For example, in a recent dual-track transaction, we represented a pharmaceutical client in a possible sale of the company, while our IP transactions group handled a potential licensing and royalty arrangement. We were able to seamlessly meet the client's needs and negotiate a valuable royalty arrangement within days.

In another type of transaction, we advised a client on a strategic licensing and manufacturing transaction with Quanta Computer. This involved negotiating a complex arrangement that included the transfer of intellectual property and technology. Our team was able to craft a fresh solution that satisfied the client and its partners.

Preserving Options in "Dual-Track" Deals

"Dual-Track" deals are an increasingly common corporate strategy that allows companies to pursue multiple paths simultaneously. Last year, we handled the largest government-mandated antitrust divestiture in history. In a different type of dual-track transaction, we advised a client on a potential sale of an IP portfolio to BASF. Our team worked closely with the client and BASF to devise a structure that maximized the value of the technology.

As these transactions illustrate, the business world can be unpredictable. Our team of experts is well-equipped to handle these complex matters, often crafting fresh solutions and strategies. As these matters demonstrate, S&C’s growing IP group handles the most challenging, complex and important transactions we’ve had the honor to lead.”

Crafting Strategic Commercial Transactions

"Taking on High-Stakes IP Trials" and "Preserving Options in "Dual-Track" Deals" are just two examples of the high-stakes matters our team has handled recently. We have represented a pharmaceutical client in a possible sale of the company, while our IP transactions group handled a potential licensing and royalty arrangement. We were able to seamlessly meet the client’s needs and negotiate a valuable royalty arrangement within days.

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Nader Mousavi, a leading IP lawyer, says the firm’s deep experience and creativity give it a unique perspective on high-stakes matters. "We have seen our clients navigate complex legal frameworks and successfully conclude deals on matters that involve complex licensing and supply agreements. In one case, we represented a leading technology company in a high-stakes dispute over intellectual property rights. Our team was able to negotiate a favorable settlement and avoid a costly trial."