

SULLIVAN & CROMWELL LLP

Lawyers



Nikolaos G. Andronikos

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A partner since 2002, Nikolaos Andronikos is based in the Firm's London office after postings in Paris and New York. Nik regularly leads the advice on public and private M&A, including distressed M&A and restructurings, and complex capital markets transactions, mainly in the consumer and retail; energy, environment and renewables; financial institutions; infrastructure; natural resources (including oil and gas and metals and mining); and telecom and technology sectors. He also has advised on project development and financing. He acts for listed and private companies, financial institutions, private equity and sovereign wealth funds in their important strategic matters, mainly in the EMEA.

Nik has been recognized as a leading lawyer by *Chambers Global*, *Legal 500 UK and Latin America*, *IFLR 1000*, *European Legal Experts* and *Euromoney's Guide to the World's Leading Mergers & Acquisitions Lawyers*. He speaks English, French and Greek and is a member of the New York, Paris and Athens bars (last two inactive) and of the Firm's Diversity Committee. His publications include "A US lawyer's perspective on the EU Takeover Directive" in *Common Legal Framework for Takeover Bids in Europe*, Cambridge University Press, Law Practitioner Series, 2008.

Recent landmark transactions include advising:

- Abertis on US aspects of its €16.5 billion takeover by ACS, Hochtief and Atlantia and related bids;
- APG, Arcus, Brookfield and PSP on the €3.6 billion acquisition of TDF (*the largest independent communication tower business in France*);
- Elis on US aspects of its approximately \$2.76 billion acquisition of Berendsen plc (*shortlisted as Deal of the Year – M&A, IFLR European Awards*);
- Goldman Sachs Merchant Banking Division on the DKK8 billion investment in DONG Energy (now Ørsted) as part of a DKK13 billion capital raise (*Deal of the Year – M&A, IFLR*

PRACTICES & CAPABILITIES

Mergers & Acquisitions

Private Equity

Corporate Governance

Latin America

Africa

Infrastructure

Europe

Energy & Natural Resources

Oil & Gas

Mining & Metals

Capital Markets

Equity

Restructuring

Project Development & Finance

Credit & Leveraged Finance

Debt

M&A Financial Advisory

EDUCATION

1993, Columbia Law School, LL.M.

1990, University of Athens, Greece, Degree in Law

BAR ADMISSIONS

New York

Athens, Greece (inactive)

Paris (inactive)

LANGUAGES

English

French

Greek

European Awards) and on Dong Energy's DKK 19.7 billion IPO (*largest European IPO in that year and largest Danish IPO and Deal of the Year – Equity, IFLR European Awards*) and on a number of other transactions;

- Coca-Cola HBC AG, a new Swiss holding company, on its €6.2 billion exchange offer for the shares of Coca-Cola Hellenic Bottling S.A., a Greek company, to list that business on the premium segment of the London Stock Exchange and the New York Stock Exchange with a parallel Athens Exchange listing (*S&C was named a standout in the Financial Times' Europe Innovative Lawyers Report (Corporate Law category) for advising on this matter*);
- the ad hoc committee of Towergate Insurance Group's senior secured creditors in connection with their credit bid and subsequent £1.1 billion acquisition and financial restructuring through a pre-pack U.K. administration and parallel/alternative schemes of arrangement with junior secured creditors and related shareholder arrangements (*Adviser of the Year, Institute for Turnaround*); and
- TFI TAB Gida on negotiations with private equity investors and other matters for its proposed IPO and NYSE listing.

Earlier transaction highlights include advising:

- Barclays on its strategies to improve its capital ratios after the financial crisis;
- Allianz SE on its €9.8 billion acquisition of minority interests in AGF;
- Goldman Sachs International on the €44.64 billion merger of Gaz de France with Suez (*then the largest statutory merger and privatisation ever in France*) and Suez Environnement in its related €8.3 billion partial spin-off and listing;
- France Telecom (now Orange) in the strengthening of its balance sheet and repositioning by representing the underwriters on its €15 billion rights issue (*then the largest European rights issue ever*) and the presenting bank on its €7 billion acquisition of the minority interests in Orange and by advising France Telecom on its €3.9 billion acquisition of the minority interests in Wanadoo, the ensuing €1.25 billion IPO of PagesJaunes (*then the year's largest IPO in France*) and its subsequent private equity sale, and the acquisition of the minority interests in Equant by way of a synthetic merger (*first of its kind in France*); and
- Thomson (now Technicolor) on the Silverlake PIPE investment and on one of the first electronics joint ventures in China, with TCL International Holdings, and its ultimate exit from that venture.

Nik's privatization experience also includes, in addition to the DONG Energy transactions, representing the underwriters on the €6.35 billion IPO of EDF (*then the largest IPO ever done in France*); France Telecom and Thomson on a series of privatization transactions; and the underwriters in a series of privatization transactions of Hellenic Telecom (OTE).

He advised the project sponsors and the project in the development, financing and operation of the \$1.2 billion OCP crude oil pipeline, including its concession and foreign investment arrangements (*the first major infrastructure project financing completed in Ecuador*) and the \$2.4 billion Ocesa crude oil pipeline in Colombia (*then the year's largest financing in Latin America*), among others.