

# SULLIVAN & CROMWELL LLP

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## Lawyers



### Mitchell S. Eitel

Partner

#### New York

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Mitch Eitel is Managing Partner of our Financial Services Group and a member of the Firm's Management Committee. He has a broad practice covering the needs of our financial services clients, focusing largely on mergers and acquisitions as well as governance and other corporate, securities and regulatory aspects of transactional matters for banks, asset managers, insurers, broker-dealers, finance and financial technology companies. Mr. Eitel has worked on many of the largest, most complex transactions in the financial services industries, including the major transactions of the financial crisis. In addition to transactional work, Mr. Eitel works with our financial services clients on a wide range of regulatory and enforcement matters. These have included subjects such as resolution planning, anti-money laundering, consumer compliance, cyber-security and other areas of regulatory scrutiny.

*Law360* recently stated Mr. Eitel "has for years been one of the banking bar's preeminent voices."

### Recent Recognitions

- *The Best Lawyers in America*
  - 2018 "Lawyer of the Year" in Banking and Finance Law
- *Law360*, 2016 MVP in Banking
- *BTI Client Service All-Star Team*
- *The American Lawyer*, "Dealmaker of the Week"
- *The American Lawyer*, "Dealmaker of the Year"
- *The Lawyer: Transatlantic Elite*
- *Chambers Global: The World's Leading Lawyers for Business*
  - recognized for Banking & Finance
- *Chambers USA: America's Leading Lawyers for Business*
  - recognized for Financial Services – M&A (Band 1);  
Financial Services – Regulation
- *The Legal 500 United States*

### PRACTICES & CAPABILITIES

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**Bank Regulatory**

**Cybersecurity**

**Consumer Financial Services**

**Financial Services**

**Mergers & Acquisitions**

**Private Equity**

**Economic Sanctions and Financial Crime**

**Financial Services Mergers & Acquisitions**

**FinTech**

### EDUCATION

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**1987, Columbia Law School, J.D.**

**1984, Columbia University, A.B.**

### BAR ADMISSIONS

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**New York**

- *IFLR1000*
- *Lawyers Worldwide Awards Magazine, 2017 Global Leading Lawyer*
- *2015 Financial Services Regulation Lawyer of the Year*
- *New York Super Lawyers* – recognized for M&A
- *Super Lawyers Corporate Counsel Edition* – recognized for M&A
- *Lawdragon 500: Leading Lawyers in America*
- *Lawdragon 500: Leading Dealmakers in America*
- *The International Who's Who of Banking Lawyers*

#### SELECTED REPRESENTATIONS

Mr. Eitel's recent work has included representations of

- **American Express** in the sale of its Costco co-branded credit card portfolio to Citibank
- **American Express** in the sale of its JetBlue co-branded credit card portfolio to Barclays
- **The Bank of New York** in the swap of its retail banking business and JPMorgan Chase's corporate trust business
- **The Bank of New York** in its merger with Mellon
- **The Bank of New York Mellon** in connection with its settlement with Trion
- **Bankia S.A.** in its sale of its subsidiary, City National Bank of Florida, to Banco de Credito e Inversiones (BCI)
- **Banque J. Safra Sarasin** in its acquisition of Bank Leumi Luxembourg's private banking business and the Monaco and Gibraltar private wealth businesses of Credit Suisse
- **Barclays** in the acquisition of Lehman Brothers' brokerage business
- **Barclays** in the sale of its Latin American private banking business to Royal Bank of Scotland
- **Barclays** in its acquisition of Analog Analytics
- **Barclays** and **JPMorgan** in their investment in Cloud9
- **Bear Stearns' directors** in its sale to JPMorgan Chase
- **BMO Financial** in its \$4.1 billion acquisition of Marshall & Ilsley Corporation
- **BNP Paribas** and **First Hawaiian Bank** in the IPO of First Hawaiian
- **BXM investors** in the acquisition of Metropolitan Bank Group
- **CIT Group** and **IMB Holdco** in connection with their merger
- **Citigroup** in connection with over \$20 billion in equity financings during the financial crisis
- **The Clearing House** in connection with its merger with the Financial Services Roundtable to form the Bank Policy Institute

- **Fifth Third Bancorp** in the creation, spin-out, rights sale and merger of Vantiv
- **First Niagara Financial Group** in its acquisition of NewAlliance BancShares
- **Goldman Sachs** in its sale of Goldman Sachs Administration Services to State Street
- **HSBC** in the sale of its U.S. retail operations to First Niagara Bank
- **HSBC** in the sale of U.S. card operations to Capital One
- **J.C. Flowers** in its investment in IndyMac Bank
- **J.P. Morgan Asset Management** in its purchase of a minority stake in Global X
- **JPMorgan Chase** in its spinoff/sale of Highbridge Principal Strategies, an alternative investment management business, to its management team
- **JPMorgan Chase** in its acquisition of the assets of Washington Mutual Bank
- **KBW Inc.** in its merger with Stifel Financial Corporation
- **KeyCorp** in the sale of Victory Capital Management
- **MatlinPatterson** in the acquisition of Flagstar Bancorp
- **Merrill Lynch** in the transaction combining Merrill Lynch Asset Management with BlackRock Inc.
- **Merrill Lynch** in its transaction with Madison Dearborn involving Nuveen Investments
- **Metro Bancorp** in its merger with F.N.B. Corporation
- **NorthStar Asset Management** in its acquisition of Townsend Asset Management from GTCR
- **NorthStar Asset Management** in its three-way merger with Colony Capital and NorthStar Realty Finance
- **Regions Financial** in the sale of Morgan Keegan & Company to Raymond James Financial
- **The Safra Group** in the acquisition of Bank Sarasin
- **State Street** in the acquisition of Charles River Development
- **Stonegate Mortgage** in its sale to Home Point Mortgage
- **SunTrust Banks** in the sale of RidgeWorth Capital Management
- **Sun Trust Banks** in the acquisition of Seix Asset Management
- **Susquehanna Bancshares, Inc.** in its \$2.5 billion acquisition by BB&T Corporation
- **UMB Financial Corporation** in the acquisition of Marquette Financial Companies
- **U.S. Bancorp** in its acquisition of the \$5 billion Charter One franchise from RBS Citizens
- **U.S. Bank** in the sale of its ATM processing business
- **U.S. Bank** in its settlement with US authorities regarding AML matters
- **Wachovia Corporation** in its proposed sale to Citigroup

and completed merger into Wells Fargo & Co. during the financial crisis

- **Warburg Pincus** in its investments in Webster Financial Corporation and Sterling Financial
- **Wells Fargo** in its acquisitions of the wealth and investment management company Analytic Investors
- **Wells Fargo** in its exclusive arrangement with Credit Suisse to provide relationship managers and their clients in Credit Suisse's U.S. Domestic Private Banking business with an opportunity to transition to Wells Fargo's brokerage business, Wells Fargo Advisors
- **Wells Fargo** in connection with various sales practices matters
- **Wells Fargo** in connection with resolution planning matters
- **Wells Fargo** in its sale of 52 branches to Flagstar Bank

Mr. Eitel is a frequent speaker and panelist, particularly in the areas of financial services M&A, regulation and enforcement. Mr. Eitel is a member of The American Law Institute. He also serves as legal counsel to the Archaeological Institute of America.