

## Lawyers



### Mitchell S. Eitel

Partner

#### New York

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Mitch Eitel is Managing Partner of our Financial Services Group and a member of the Firm's Management Committee. He has a broad practice covering the needs of our financial services clients, focusing largely on mergers and acquisitions as well as governance and other corporate, securities and regulatory aspects of transactional matters for banks, asset managers, insurers, broker-dealers, finance and financial technology companies. Mr. Eitel has worked on many of the largest, most complex transactions in the financial services industries, including the major transactions of the Financial Crisis. In addition to transactional work, Mr. Eitel works with our financial services clients on a wide range of regulatory and enforcement matters. These have included subjects such as resolution planning, anti-money laundering, consumer compliance, cybersecurity and other areas of regulatory scrutiny. *Law360* has stated that Mr. Eitel "has for years been one of the banking bars preeminent voices."

#### Recent Recognitions

- *Law360*, 2021, 2020 and 2016 MVP in Banking
- *The Best Lawyers in America*, 2018 Financial Services Regulation Lawyer of the Year
- *BTI Client Service All-Star Team*, 2021, 2009
- *The American Lawyer*, "Dealmaker of the Week"
- *The American Lawyer*, "Dealmaker of the Year"
- *The Lawyer: Transatlantic Elite*
- *Chambers Global: The World's Leading Lawyers for Business*, recognized for Banking & Finance
- *Chambers USA: America's Leading Lawyers for Business*, recognized for Financial Services – M&A (Band 1); Financial Services - Regulation (Band 1)
- *Lawyers Worldwide Awards*, 2017 Global Leading Lawyer
- *New York Super Lawyers* – recognized for M&A
- *Super Lawyers Corporate Counsel Edition* – recognized for M&A
- *Lawdragon 500: Leading Lawyers in America*
- *Lawdragon 500: Leading Dealmakers in America*
- *The Legal 500 United States*

#### PRACTICES & CAPABILITIES

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**Cybersecurity**

**Consumer Financial Services**

**General Practice**

**Financial Services**

**Bank Regulatory**

**Digital Assets**

**Economic Sanctions and Financial Crime**

**Financial Services Mergers & Acquisitions**

**FinTech**

**Mergers & Acquisitions**

**Privacy**

**Private Equity**

#### EDUCATION

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**1987, Columbia Law School, J.D.**

**1984, Columbia University, A.B.**

#### BAR ADMISSIONS

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**New York**

- *IFLR1000*
- *The International Who's Who of Banking Lawyers*

## SELECTED REPRESENTATIONS

Mr. Eitel's recent work has included representations of

- **Ally Financial** in its \$750 million acquisition of Fair Square Financial and acquisition of Health Credit Services
- **American Express** in its acquisition of substantially all of Kabbage and the sales of its Costco co-branded credit card portfolio to Citibank and its JetBlue co-branded credit card portfolio to Barclays
- **Atlantic Capital** in its merger with South State
- **BancorpSouth Bank** in its merger with Cadence Bancorporation
- **Banco Bilbao Vizcaya Argentaria** in its sale of BBVA USA Bancshares to PNC Financial
- **The Bank of New York Mellon** in numerous transactions, including its pending sale of HedgeMark to Innocap; the swap of its retail banking business and JPMorgan Chase's corporate trust business; the merger of BNY and Mellon; and its settlement with Trion
- **Bankia S.A.** in its sale of its US bank subsidiary to Banco de Credito e Inversiones (BCI)
- **Banque J. Safra Sarasin** in its acquisition of Bank Leumi Luxembourg's private banking business and the Monaco and Gibraltar private wealth businesses of Credit Suisse
- **Barclays** in the acquisition of Lehman Brothers' brokerage business; the sale of its Latin American private banking business to Royal Bank of Scotland; and its acquisition of Analog Analytics
- **Barclays** and **JPMorgan** in their investment in Cloud9
- **Bear Stearns** in its sale to JPMorgan Chase
- **Berkshire Hills Bancorp** in its cooperation agreement with HoldCo Asset Management, pursuant to which Berkshire agreed to nominate two new directors
- **Better** in its pending merger with Aurora Acquisition
- **BMO Financial** in its acquisition of Marshall & Ilsley
- **BNP Paribas** in the pending \$16.3 billion sale of Bank of the West to BMO Financial
- **BNP Paribas** and **First Hawaiian Bank** in the IPO of First Hawaiian
- The underwriters in the IPO of **Cadence Bancorp**
- **CIT Group** in its merger of equals with First Citizens; and in connection with CIT Bank's acquisition of Mutual of Omaha Bank
- **CIT Group** and **IMB Holdco** in connection with their merger
- **Citigroup** in connection with over \$20 billion in equity financings during the Financial Crisis
- **Citizens Financial** in its \$3.5 billion merger with Investors Bancorp

- **The Clearing House** in connection with its merger with the Financial Services Roundtable to form the Bank Policy Institute
- **Fifth Third Bancorp** in the creation, spin-out, rights sale and merger of Vantiv
- **First Horizon** in its \$13.4 billion pending acquisition by TD Bank; merger of equals with IBERIABANK; and its acquisition of Capital Bank
- **First Niagara Financial Group** in its acquisition of NewAlliance BancShares
- **Goldman Sachs** in its sale of Goldman Sachs Administration Services to State Street
- **HSBC** in the sale of its U.S. credit card portfolios to First Bank & Trust and Fidem; sales of its U.S. card operations to Capital One; its U.S. retail operations to First Niagara Bank; its LatAm private banking business to Morgan Stanley; and the sales of its East and West Coast Retail Branch Network to Citizens Bank and Cathay Bank, respectively
- **Independence Point Advisors** in its strategic alliance with Lazard Frères
- **J.C. Flowers** in numerous transactions, including its investment in LMAX Group; investment in IndyMac Bank; investment in HSH Nordbank; purchase of Santander's Island Finance; and other transactions
- **J.P. Morgan Chase** in its purchase of a minority stake in Global X; its spin-off/sale of Highbridge Principal Strategies to its management team; and its acquisition of the assets of Washington Mutual Bank
- **KBW** in its merger with Stifel Financial Corporation
- **KeyCorp** in the sale of Victory Capital Management; the purchase of Key Capital Markets; and other transactions
- **MatlinPatterson** in the acquisition of Flagstar Bancorp
- **Merrill Lynch** in the transaction combining Merrill Lynch Asset Management with BlackRock; and in its transaction with Madison Dearborn involving Nuveen Investments
- **Metro Bancorp** in its merger with F.N.B. Corporation
- **Millstein & Co.** in its acquisition by Guggenheim Securities
- **NorthStar Asset Management** in its acquisition of Townsend Asset Management from GTCR and sale of Townsend to AON; and its three-way merger with Colony Capital and NorthStar Realty Finance
- **Raymond James** in its pending \$1.1 billion acquisition of TriState Capital Holdings
- **Regions Bank** in its acquisition of Ascentium Capital
- **Regions Financial** in the sale of Morgan Keegan & Company to Raymond James Financial
- **Piper Jaffray** in its acquisition of Sandler O'Neill to form a combined company named Piper Sandler Companies
- **The Safra Group** in the acquisition of Bank Sarasin

- **State Street** in the acquisition of Charles River
- **Truist Financial** in the merger of equals between SunTrust and BB&T Corporation; sale of RidgeWorth Capital Management; acquisition of Seix Asset Management; and other transactions
- **The Bank of N.T. Butterfield & Son** in its acquisition of ABN AMRO (Channel Islands) Limited and its acquisition of Deutsche Bank's Global Trust Solutions business outside the U.S.
- **Transactis** in its acquisition by Mastercard
- **UBS** in its \$1.4 billion pending acquisition of Wealthfront
- **UMB Financial Corporation** in the acquisition of Marquette Financial Companies
- **U.S. Bank** in its acquisition of the Charter One franchise from RBS Citizens; in the sale of its ATM processing business; in its settlement with US authorities regarding AML matters; and its strategic alliance with State Farm
- **Wachovia Corporation** in its proposed sale to Citigroup and completed merger into Wells Fargo during the Financial Crisis
- **Warburg Pincus** in its investments in Webster Financial Corporation and Sterling Financial
- **Wells Fargo** in its sale of its Corporate Trust Services business to Computershare; in its series of 12 investments in Minority Depository Institutions; in the sale of Eastdil Secured; in its sale of 52 branches to Flagstar Bank; in its acquisitions of Analytic Investors and Credit Suisse's U.S. Domestic Private Banking business; in connection with various sales practices matters; and in connection with resolution planning matters

Mr. Eitel is a frequent speaker and panelist, particularly in the areas of financial services M&A, regulation and enforcement. He is a member of The American Law Institute and serves as legal counsel to the Archaeological Institute of America.