

## ***Project Development & Finance***

### ***Multi-Source Project Financing Capabilities for the Most Precedent-Setting Projects***

Sullivan & Cromwell's Project Development and Finance lawyers offer clients unrivaled quality in connection with the development and project financing of natural resources, energy, renewables, green/sustainable, and infrastructure developments. Unlike other firms working on a high volume of routine projects, at any one time, S&C is highly focused on a small number of the world's largest and most complex projects.

Listen to our recent podcasts [here](#).

### **Extensive Experience With Complex Project Structures in a Changing World**

Our lawyers focus on large and complex project developments and financings. The average size of S&C's current financings is \$2.9 billion and more than half have values of more than \$500 million. Over the years, we have responded to clients' increasing needs to manage the complex nature of project structuring, including addressing a growing web of governmental and sponsor/lender environmental, social and governance (ESG) priorities.

### **Deep Knowledge of Multi-Source Project Financings, Including Green Financing**

The Firm deftly coordinates multiple financing sources, including commercial banks, export credit agencies and project bonds. In particular, we have been at the forefront of the industry advising many clients on green, social and sustainability-linked bonds and credit products. S&C possesses up-to-the-minute knowledge regarding the approach and requirements of each potential lending source—market insight that proves invaluable to any project.

### **Sponsor/Borrower Firm of Choice**

In contrast to other firms, S&C handles a majority of its project finance work for borrowers and sponsors. The Firm prides itself on managing transactions proactively for its sponsor/borrower clients. Because most of S&C's work with multi-source project financings involves multiple sponsors, S&C understands the importance of addressing the separate commercial concerns and economic objectives of each sponsor within the consortium. The consequence: S&C has the leading sponsor/borrower practice in the world.

### **First-of-Their-Kind Projects**

Our lawyers bring complex and challenging projects to a successful financial close in novel and unprecedented circumstances. S&C has a well-earned reputation for skill and innovation, forged during decades of work in emerging and developed markets. The Firm has shepherded many first-of-their-kind projects, mitigating and managing risk for sponsors and lenders even under difficult market and political conditions.

### **Deep Global Bench**

Few firms boast project development and financing groups of S&C's depth and skill. With offices on four continents and in nine countries, S&C's deep bench of U.S.-, English-, Hong Kong- and French-law qualified lawyers work on integrated teams that are tailored to the specific needs of clients, regardless of locale. These integrated teams handle projects in Australia, Latin America, Europe, Asia, Africa, the Middle East and North America.

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#### PRACTICES & CAPABILITIES

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**General Practice**

**Capital Markets**

**Commercial Real Estate**

**Corporate Governance**

**Credit & Leveraged Finance**

**Environmental, Social and Governance (ESG)**

**Environmental Transactions**

**Executive Compensation**

**Financial Services**

**Foreign Investments and Trade Regulations**

**Intellectual Property & Technology Transactions**

**Mergers & Acquisitions**

**Project Development & Finance**

- Project Development & Finance—Industries

- Project Development & Finance—Regions

**Restructuring**

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## Recent Podcasts

May 3, 2021 - Hydrogen: Investment Structuring Considerations  
*Craig Jones, Inosi Nyatta and Sam Saunders*

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April 29, 2021 - Hydrogen: An Overview of Current and Proposed  
Government Policies  
*Jon Hannah, Inosi Nyatta and Zyad Wright*

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